

# WANZEKWORKS

Winter 2008/2009

A Biannual Wanzek Newsletter



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## **WANZEK**

Heavy/Industrial Constructors  
a MasTec company

WIND ENERGY POWER  
RENEWABLE ENERGY  
HEAVY/CIVIL OIL/GAS/CHEMICAL  
INDUSTRIAL/FOOD PROCESS

In 1971, Leo and Janet Wanzek started Wanzek Construction, Inc. With your help and efforts, Wanzek has enjoyed continual growth. Wanzek is now at the crossroads of a great opportunity.

Over the years, investors and other companies have expressed a desire in acquiring Wanzek or an equity interest in the company. Wanzek has scrutinized each of these overtures, but for one reason or another we did not move forward. Wanzek Construction has recently experienced tremendous growth and success due to strategic growth in energy related work as well as its relationship based philosophy. After extensive analysis and numerous inquiries by many companies it became apparent that the best course of action, for the sake of the shareholders and the employees, was to investigate more fully the option of selling the company. After many months of hard work we are happy to announce that Wanzek will be acquired by MasTec, Inc., a publicly traded (NYSE: MTZ) company that is a leading specialty contractor for utilities, energy and communications companies. The acquisition by MasTec, Inc. is exciting and will provide great growth and synergy for the company. This was a very challenging decision and was ultimately determined to be the best path for the future success, growth and continuity of Wanzek. Jose Mas, MasTec's President and CEO, commented, "We are excited about Wanzek joining the MasTec team. Throughout the last several months, we have been very impressed with Wanzek's leadership, values, commitment to operational excellence and customer dedication. We share your cultural values, and together, look forward to a long and mutually rewarding future. Welcome to the MasTec family."

**Continuity:** By being part of the MasTec family, Wanzek can look to a bright future. MasTec brings financial backing and capital for growth as well as other synergies in wind, power and gas that will enhance our strategic growth. Our key customers are very happy with this plan for continuity. Long term opportunities are strengthened and dependence on individual stockholders and the risks associated with a closely held family business are eliminated.

**Management & Headquarters:** The daily operations and management of the company will continue to be run from our current headquarters in Fargo, North Dakota. Jon Wanzek will remain the President of the Wanzek platform company within MasTec. The Wanzek name will be retained and used as it is a widely recognized and respected name in the markets we serve. The company will be referred to as Wanzek Construction, a MasTec company -- with an emphasis on Wind Energy and Heavy/Industrial Construction.

**Growth & Expansion:** Under MasTec's direction, Wanzek's strategic growth areas will include wind, oil & gas and power. MasTec is encouraging Wanzek to pursue and explore its potential for growth and excellence in its current business sectors. Thus, we will continue to pursue wind and industrial projects including power, oil & gas, biofuels, bridges, heavy/civil and other exciting opportunities going forward. The resources and expertise of MasTec will greatly enhance these growth possibilities and open many doors for us as we move ahead.



Again, Wanzek will become a platform company within MasTec, retaining our name, culture and current operating structure. Over time, sharing of operational, cultural and project synergies will create a momentum to enhance future growth and success. I am confident Wanzek will continue to grow and prosper as part of MasTec.

Well known for its entrepreneurial structure, MasTec will allow Wanzek employees to bid, win and build projects successfully. Their culture has a "can do" entrepreneurial spirit that will enable us to thrive in our respective platform. MasTec shares a strong similarity and set of core values with Wanzek Construction; integrity, honesty, work ethic and importance of employees and their families. The shared core values will create a successful union between the two companies. As part of the MasTec team, we will share in growth, reward of hard work and a future of tremendous opportunity.

We want to thank you for the years of faithful service that you have provided to Wanzek. The future is bright and the opportunities are great for all of us.

Sincerely,

A handwritten signature in black ink, appearing to read "Jon Wanzek". The signature is written in a cursive, flowing style.

Jon Wanzek, President

**WANZEK**  
Heavy/Industrial Constructors  
a MasTec company

For more details, log onto our website at [wanzek.com](http://wanzek.com) and view *news/PR > press releases*

# committed to safety

Wanzek's dedication to safety was rewarded in October, not only by recognition from the local ambulance service – but more importantly, by a life saved.

When employee Daniel Olson collapsed at a jobsite in North Dakota, two nearby employees, Gilbert Schumacher and Ryan Schumacher, raced to Olson's aide. They immediately initiated CPR and utilized an AED (Automated Electronic Defibrillator) device. Due to their quick response and life saving efforts, they were able to keep Olson alive during the most critical moments before emergency personnel arrived.

Proven vital, AED and CPR training are just a couple of the many health, safety and environmental topics in which Wanzek trains employees. Wanzek's safety policies and training curriculum are regularly updated to stay abreast of advancements and ahead of compliance guidelines. Future developments for the Department of EH&S include online training and safety management systems, and a recently established association with IS-Networld, an online contractor/supplier management database that verifies compliance between contractor safety practices and OSHA guidelines.



Duke a  
WORKING TO



Wanzek Wind Energy Clients Include:  
BABCOCK & BROWN CLIPPER WINDPOWER DUKE ENERGY EDISON MISSION ENERGY

# nd Wanzek GETHER



Duke Energy has called upon the experience and resources of Wanzek Construction to install 180 MW of wind generation capacity in Texas and Wyoming. The two projects, Notrees Windpower and Happy Jack Windpower, mark the first time the two companies have worked together. When asked about working with Duke Energy for the first time, Project Manager for the Happy Jack Wind Farm, Rob Lee said, "Duke is a great client to work with. They have a great project team and the job was a success for all stakeholders."


Recently completed, Happy Jack Wind Farm spans 750 acres of land west of Cheyenne, Wyoming and includes 14 Suzlon turbines. Each turbine is mounted on a 285 ft. tower and turns three 140 ft. long blades to generate 2.1MW of power. The wind farm will sell 100% of the energy it creates to Cheyenne Light Fuel & Power under a 20 year renewable purchase agreement. From building roads to substation and tower erection, Wanzek was in charge every step of the way. Crews began construction in March of 2008 and the turbines entered commercial operation on October 1st.

With Happy Jack Wind Farm successfully completed, Duke and Wanzek are now focused on a multi-phase development outside Odessa, Texas. The Notrees Wind Farm will surpass the Happy Jack site by generating five times the energy upon completion. Commissioning of the first phase of 55 turbines was complete in December. The second phase is in full swing, with foundations and turbine erection underway.

The two projects further an already illustrious reputation. Overall, Duke Energy is one of the largest electric power companies in the nation, supplying and delivering electricity to approximately 4 million customers within its regulated jurisdictions. The company has approximately 35,000 megawatts of electric generating capacity in the Midwest and the Carolinas and natural gas distribution services in Ohio and Kentucky. In addition, Duke Energy has more than 4,000 megawatts of electric generation in Latin America and is a joint-venture partner in a U.S. real estate company.

Together, the two projects, Happy Jack and Notrees will give Duke a foothold in the wind energy industry, an area in which Wanzek has been a leader since the early 2000's. Dave Knain, project manager of the Notrees wind farm commented, "We're looking forward to a bright future with Duke Energy."





Listed by American Cranes and Transport Magazine as one of the Top Crane Owning Companies in North America, Wanzek Construction's crane fleet is sizeable by any standard in both quantity and lift capacity.

Largely due to the increase in need for wind energy construction, the crane fleet at Wanzek continues to grow. Currently a 550-ton Demag 2500-1 and a 660-ton Demag 2800-1 Narrow-Track serve as the largest cranes in the fleet, used predominantly to erect towers on wind energy jobsites. These and potential other new additions will allow Wanzek to continue to be a leader in wind energy and heavy-lift construction as well as crane service.

As the fleet expands, Wanzek stays committed to its standard of safety by certifying all crane operators through the National Commission for the Certification of Crane Operators (NCCCO). The NCCCO is an ANSI and OSHA recognized training organization devoted to developing effective performance standards for safe crane operation. Additionally, Wanzek is developing programs to provide in-house rigging and signalperson training that will be fully functional and available to employees in 2009. To assist with implementation of these programs, Wanzek recently welcomed a dedicated Crane Engineer on staff, responsible for the safe and efficient planning and execution of all critical crane lifts.

The demand for cranes continues to grow within the construction industry, and as manufacturers move forward with new technologies and advancements, Wanzek Construction is focused on anticipating demand and staying one step ahead.





## Wanzek Expands Power Portfolio

A leader in the industry of geothermal and recovered energy power generation has chosen Wanzek Construction to install three heat recovery units in western North Dakota, each of which having the capacity to generate approximately 5.5 megawatts of power.

Wanzek expands its construction portfolio within the power industry operating as general contractor at all three North Dakota locations. The scope of work includes initiating site work and pouring foundations, installing process pipe and performing heavy lift operations.

Construction at the first two sites is scheduled for completion and commissioning at year end, 2008. The third site will be completed in July, 2009. The power generated will be supplied through a transmission system to serve several rural counties in North Dakota.

### how it works

Once installed, the energy generation unit will convert low- and medium- temperature heat into electrical energy within a closed loop system. Through a series of heat transfers, high temperature exhaust from the natural gas compressor stations on site is used to heat an organic fluid that vaporizes at high temperatures. The vapors produced from the fluid are contained inside turbine shafts which turn as the vapors expand. The turbines are connected to generators that produce electricity. Vapors exiting the turbine shafts are air-cooled and returned to a liquid state. The liquid is then sent back through the process, forming a closed-loop system.



## ***Wanzek Hosts Internship Program***

For the second summer in a row, students from area universities had the opportunity to apply knowledge gained from the classroom in a real world setting through Wanzek Construction's Internship Program. Wanzek's goal for the program is to expose students to all aspects of the industrial construction business, with an emphasis on field operations and management. With construction operations rooted in the field, the 12 participating interns spent their summer on-site, becoming familiar with the intricacies of heavy/industrial construction. Some students experienced work on wind energy construction sites, while others spent time working on industrial job-sites. "Our program combines the student's education with field experience to give them a true taste of what a career with Wanzek is all about", says Matt Hanson, Talent Acquisition for Wanzek. He adds, "If there is mutual interest in continuing the working relationship following the internship, our intention is to retain the student for a full-time position after graduation."

Students seeking a career in the field operations of heavy/industrial construction management benefit most from their experience with Wanzek's Internship Program. "I was able to use classroom experience that I had never used before in other jobs. This internship experience made my coursework more relevant." says one intern. Students pursuing majors in Construction Management, Construction Engineering, Civil Engineering, Mechanical Engineering, or Electrical Engineering can apply for internship opportunities at Wanzek.

### ***Industrial Services    Wind Services***

Design Build  
Site Work  
Concrete  
Piping  
Millwright  
Structural Steel  
Equipment/Vessel  
Placement

Balance of Plant (BOP)  
Site and Road Construction  
Foundations  
Tower Erections/Heavy Lift  
Turbine installation  
Electrical  
O & M



Wanzek Construction, Inc.  
701.282.6171 | PO Box 2019, Fargo, ND 58107 | [wanzek.com](http://wanzek.com)

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